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Pre-Closing for Network Marketing: "Yes" Decisions before the Presentation. Get our prospects to make a "yes" decision immediately ... even before our presentation begins! Pre-closing is natural....

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The most successful people in Network Marketing listen to what their prospects actually want, and then show them how those dreams can be fulfilled. Use this closing, and your confidence will improve. Don't worry about memorizing these exact words, just

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learn the general concept.

Closing Prospects with the Right ... - Network Marketing Pro

Pre-Closing for Network Marketing: "Yes" Decisions before the Presentation. By: Tom "Big Al" Schreiter , Keith Schreiter.

Narrated by: Dan Culhane. Length: 2 hrs and 16 mins.

Categories: Business & Careers , Marketing & Sales. 4.5 out of 5 stars.

Pre-Closing for Network Marketing: "Yes" Decisions before ...

Pre-closing is natural. We make a final decision to go to a movie before we see the movie. We make a final decision to go to a restaurant before we see the menu. It is the same with sales presentations. Prospects decide first if they want our business or product, before they see our facts, features and benefits.

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Pre-Closing For Network Marketing on Apple Books

The concept of pre closing is much better and this book offers enough ideas and examples in pre closing. Every serious network marketer should read this book. This will certainly help him to learn and apply pre closing.

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